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## **STRATEGIC PLAN FOR PAPERLESS OFFICE SEES MILLER RENEW DEAL WITH SOS SYSTEMS**

Miller Insurance Services LLP has renewed its print and software services contract with SOS Systems as part of a long-term strategy to move towards a paperless office.

SOS Systems provides Miller with a network of 30 Canon devices, all linked via the uniFLOW platform – the most secure and scalable print and scan software on the market, offering the highest level of document security and GDPR compliance.

Miller's Head of IT Christian Kitchen says: "We have exacting standards and reliability and quality of service are crucial.

"We need a provider who can give us the excellence of service we require now, while paper is still fundamental to our daily transactions, but also a team that has the technological knowhow to support us in our digital transition.

"SOS Systems hits the mark for us. They can address our current needs and also offer a long-term strategy that we can pursue as we move further along the journey to a paperless office.

"We also take data security incredibly seriously and knowing our core equipment is not just fit for purpose but will be continually updated for compliance is a powerful advantage."

Kitchen heads a 25-strong team at Miller's London headquarters in Mark Lane, near Fenchurch Street, and has worked in IT for more than 20 years.

He concludes: "Having a partner that provides such excellent quality of service means we don't have to divert resources internally to the upkeep of our current equipment. That provides real competitive advantage and means we can focus on innovation and transformation inside the business."

SOS Systems' Commercial Director Graeme Savage says: "In-house IT departments are full of highly skilled people who can needlessly spend a lot of time worrying about printers, booking technicians, ordering consumables, or dealing with unhappy users. That will never offer good return on investment.

"We take all of that worry away and also demonstrate to businesses how an effective

print management strategy can transform ways of working – increasing data security, reducing duplication, and ultimately saving time and money.”

He adds: “Miller is an agile business, with tech-savvy teams committed to continuous improvement. It is genuinely a pleasure working with them and we are excited about helping to bring their digital vision to life.”

Miller has more than 600 staff across its operations, with offices in London, Singapore, Paris, Brussels, Henley and Ipswich.

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**Note to editors:**

Print and technology specialists SOS Systems recently became Canon UK’s largest single channel solutions provider and is committed to increasing efficiency, reducing risk and saving time and money through digital transformations.

Renowned for passion, proactivity and reliability, the Crawley-based team works with customers in all sectors from across the UK, providing equipment, software and full management of all devices, as well as regular visits and advanced remote monitoring and diagnostics.

The business also works with the Department for International Trade and has clients internationally, particularly Europe, the Middle East, Hong Kong, Singapore and the USA.

The business is accredited by the British Standards Institute, recently upgrading its certification to ISO9001:2015 – the highest level available. The team has also achieved Platinum Partner status from Canon, a distinction reserved for those businesses that demonstrate ‘outstanding dedication, health and continuous year-on-year growth and a high level of expertise, stability and focus.’

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