

PRESS RELEASE

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Schmitz Cargobull (UK) Ltd

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SCHMITZ CARGOBULL TARGETS STRONG GROWTH IN UK & IRELAND

Schmitz Cargobull is set to enhance its presence in the UK & Ireland, focusing on meeting the evolving needs of local customers with its dedicated product range in these two key markets.

Europe's leading trailer manufacturer offers three specialised models for its UK & Ireland customers – the S.CS FIXED ROOF curtainsider semi-trailer, the S.CS FREEPOST 'pillarless' curtainsider semi-trailer, and the S.BO PACE dry freight box semi-trailer – which are all produced locally at its assembly facility in Manchester.

The plant will now be brought more closely into Schmitz Cargobull's wider European production strategy, a move that underscores the importance of these two markets. This repositioning aims to boost efficiency and sustainability, ensuring the company can swiftly respond to the demands of its customers.

As part of the strategy, Frank Reppenhagen has been appointed Managing Director for the UK & Ireland from April 1, extending his role as Regional Director for Western Europe. His leadership will support the company's ambitions and strengthen its focus on customer-centric solutions.

Ralph Kleideiter, CSO of Schmitz Cargobull, says: "Since it opened in 2021, our Manchester plant has enabled us to cater specifically to the needs of operators in the UK & Ireland, offering tailored products that have been very well received. We are now aligning the site more closely with our European production strategies to better support our growth and the needs of our customers in these vital markets."

Reppenhagen, who began his career at Schmitz Cargobull in 2001, has extensive experience in the region, having previously led the UK & Ireland team from 2012 to 2017.

His appointment follows the departure of Paul Avery, Managing Director Operations, and Colin Maher, Managing Director Sales and After Sales, who have left the business by mutual agreement.

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Editor's notes:

About Schmitz Cargobull

Schmitz Cargobull is the leading manufacturer of semi-trailers for temperature-controlled freight, general cargo and bulk goods in Europe and a pioneer in digital solutions for trailer services and improved connectivity. The company also manufactures transport refrigeration machines for refrigerated semi-trailers for temperature-controlled freight transport. With a comprehensive range of services from financing, spare parts supply, service contracts and telematics solutions to used vehicle trading, Schmitz Cargobull supports its customers in optimising their total cost of ownership (TCO) and digital transformation.

Schmitz Cargobull was founded in 1892 in Münsterland, Germany. The family-run company produces around 60,000 vehicles per year with over 6,000 employees and generated a turnover of around 2.4 billion euros in the 2023/24 financial year. The international production network currently comprises ten plants in Germany, Lithuania, Spain, England, Turkey, Slovakia and Australia.

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