

## **PRESS RELEASE**

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Schmitz Cargobull (UK) Ltd

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### **HANSFORD CONSTRUCTION PICKS SCHMITZ CARGOBULL'S TIPPER TRAILER TO INCREASE FIRM'S PROFITABILITY**

Groundworks and Demolition company Hansford Construction is to benefit from Schmitz Cargobull's impressive 8.2m light steel half-pipe tipper trailer, which offers greater safety and efficiency when operating in busy quarry environments.

It joins a mixed fleet of trucks, excavators and mini diggers at the West Dorset-based firm and will be used to transport aggregates from quarries in Devon, Dorset and Somerset as well as waste material from sites in the same areas. This is the first order the business has placed with Schmitz Cargobull.

James Hansford, Contracts Manager at Hansford Construction, says: "When it came to expanding our fleet, after looking at our trailers, Schmitz Cargobull was the only brand we considered. The total cost of ownership represents real value for money and the product quality is outstanding so we know we will be able to keep it running for a long time."

He adds: "I travel to mainland Europe regularly and see Schmitz Cargobull trailers everywhere – everyone seems to recognise their robustness and build quality."

Manufactured in Gotha, Germany, the tipper has been built using highest quality steel. It features a 5mm trough floor and a steel top hinged tail gate, plus Schmitz Cargobull's own ROTOS axles and running gear, which offers maintenance-free bearings and a disc brake ventilation system. Other benefits include an electronic braking system for increased safety and a PVC roller curtain.



The Trailer Company.

Hansford Construction works on projects across the South West of England for many private clients and house builders along with clients including The Landmark Trust West, The National Trust and West Dorset District Council.

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**Editor's notes:**

Schmitz Cargobull UK and Ireland is a subsidiary company of the German-owned Schmitz Cargobull Group. With an annual production of some 58,000 vehicles and around 5,700 employees, Schmitz Cargobull AG is Europe's leading manufacturer of semi-trailers, truck bodies and trailers for temperature-controlled freight, general cargo and bulk goods. A turnover of € 2.0 billion was reported in the 2016/2017 business year. As a pioneer in the industry, Schmitz Cargobull AG developed a comprehensive brand strategy early on and has consistently established quality standards spanning every level: from research and development, to production, to specialist services such as trailer telematics, financing, spare parts and used trailers.

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