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MV COMMERCIAL HELPS YORKSHIRE HAULAGE FIRM EXTEND REACH OVER COMPETITION

C&S Transport says the addition of a Volvo FH 460 with a HIAB X-HiPro 1058 E-8 crane supplied by MV Commercial has increased its lifting capabilities and given it an edge on its rivals.

The Ripponden-based company, which specialises in the transport of portable and modular buildings in Yorkshire and the north west, says the unit has garnered plenty of attention and helped win new business.

The Volvo rigid, which is specified with NATO front legs that allow for a full 360 degree slew, is fitted with a high-spec cabin, Kelsa bars and stainless steel toolboxes.

Capable of lifting 18,000kg at 4m and lifting 3,450kg at a maximum outreach of 19.4m, the HIAB crane has increased the company's potential to do jobs involving heavy lifting at long ranges. The HIAB X-HiPro 1058 E-8 has also been fitted with a winch for improved working at height.

Matt Lassey, co-owner of C&S Transport, says: "It's fantastic. The Volvo FH 460 inside has a digital dash which is truly superb and the HIAB crane is an absolute winner. It does everything you want it to do and is an excellent bit of kit."

The FH 460 joins C&S Transport's vehicle fleet, which includes three Volvo units with HIAB cranes, a DAF flatbed and an Isuzu 3.5-tonne Grafter. Each covers around 90,000km per year.

"The crane offers more reach than our other HIABs enabling heavy lifting and, with its 360 degree lifting capability, it allows us to operate in places that many other companies won't venture," he says.

"We've definitely won more business. A lot of our rivals don't have this type of vehicle so we can undertake tasks they can't. It's a big advantage.

"We can also be quicker and more efficient completing jobs. For instance, if we're just doing lifts on one site, we often park the truck in one position and move it all from there. Before, you'd have to load everything on and keep moving the truck.

"The crane's lifting capacity really saves us time and we can get more work done in a day."

He adds: “Our drivers absolutely love it. I’m an owner-driver as well as running the business, so I am out driving the new truck myself. With its high-spec cab, there are lots of driver comforts and it’s really fuel efficient.”

Lassey has built up a strong relationship with MV Commercial over more than 10 years. He appreciates the one-stop package the company offers.

“I’ve had trucks from MV Commercial for a long time now. What I like about them is that they offer the whole package. They arrange the painting and livery and finalise all aspects of the detailed specification including laser lights and alloy wheels.

“The trucks really look the part and have helped win more work. People notice us more, so it’s very good for our business.”

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Note to editors:

MV Commercial provides sales and leasing for commercial vehicles, as well as specialising in areas such as crane truck design and engineering, livery and painting. Founded in 2001, the company currently employs more than 150 staff at seven sites across the UK, carrying a stock of more than 1,500 LCV and HGV vehicles.

For further information, please contact:

Mike Keeler or Mark Bisson at Garnett Keeler PR

Tel: 020 8647 4467

Email: mike.keeler@garnettkeeler.com / mark.bisson@garnettkeeler.com

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