



Stoke-on-Trent, UK, July 4, 2022

## LEE HUTCHINGS NAMED AS MICHELIN'S NEW DIRECTOR OF SERVICES AND SOLUTIONS

- Hutchings will lead a team that manages the tyres for some of Michelin's biggest customers across the UK and Ireland
- He joins Michelin from his previous role as Head of the UK Industrial Division at Mettler Toledo

Michelin has appointed Lee Hutchings as Director of Services and Solutions for the UK and Ireland.

As well as overseeing a division that looks after some of Michelin's biggest customers and manages the tyres on more than 80,000 commercial vehicles, Hutchings will also play a key role in the growth of MICHELIN "with and around tyres", linking in with Michelin Connected Fleet – the recently launched Fleet Management brand in the UK.

Commenting on his appointment, Hutchings says: "It is a real privilege to join such an iconic business and brand as Michelin. Clearly, they are a very well-established player in the market and it's an exciting time for the company as it forges ahead with more data-driven, digital technologies to help our customers get the most from their fleets."

Hutchings brings a wealth of experience to the role, joining Michelin from his previous position as Head of the UK Industrial Division at Mettler Toledo. Before that he was with German engineering giant Siemens, working in a variety of commercial and operational positions, during a 13-year spell at the business.

"While this is a new industry for me, my background is centred around managing engineering and sales teams in similar markets," adds Hutchings. "The current economic climate presents our customers with significant volatility and ensuring we are a dependable partner, helping them to navigate any challenges ahead, will be my initial focus.





"In the long-term, we will look to sustainably expand our portfolio with the overriding goal to offer a package of solutions which deliver absolute customer satisfaction. Our connected mobility technologies, alongside the expertise and knowledge we have within the team, can make a huge difference to the efficiency of our customers' operations."

Hutchings will report directly to Andrew French, Michelin's B2B Sales Director UK & Ireland, who he takes over from in his new role.

## **About Michelin**

Michelin, the leading mobility company, is dedicated to enhancing its clients' mobility, sustainably; designing and distributing the most suitable tyres, services and solutions for its clients' needs; providing digital services, maps and guides to help enrich trips and travels and make them unique experiences; and developing high-technology materials that serve a variety of industries. Headquartered in Clermont-Ferrand, France, Michelin is present in 177 countries, has 124,760 employees and operates 68 tyre production facilities which together produced around 173 million tyres in 2021. (www.michelin.com)

More information on how Michelin assists transport businesses achieve its sustainability goals and run more efficiently can be found at business.michelin.co.uk.

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