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## MAJOR UTILITY PROVIDER PUTS TRUST IN ISUZU

Ilkeston-based utility contractor, Trust Utility Management, has taken delivery of two new Isuzu N75.190(E) tippers from local dealer t.i.m. Commercials in a conquest deal, which sees the Isuzu trucks replace another manufacturer's brand in the 80-strong mixed commercial vehicle fleet.

Mounted with robust tipper bodies from Brooks Engineering, they will operate throughout the Midlands, carrying tools and associated materials to excavation sites, alongside transporting tarmac for surface work repairs.

Clive Smedley, Plant and Transport Manager for Trust Utility Management, says: "We've always specified other manufacturers in the past, but would occasionally rent an Isuzu when our trucks went in for repair, so we were comfortable with the product and knew it was well-suited to our work.

"But the biggest eye opener was when we compared Isuzu's repair & maintenance costs for a 7.5-tonner, versus the costs we were paying for other marques in our fleet. Not only could we unlock a significant cost-saving, it served as a great indication for just how reliable the Isuzu trucks would be, which gives us real peace of mind moving forwards.

"Add to that a lighter, compact, and more agile chassis, coupled with an impressive payload capacity, and it was a no brainer for us to make the switch. From an aftersales perspective it also couldn't be more convenient, as our local Isuzu Truck dealership is just two miles up the road."

Both new vehicles feature lockable tool pods behind the cab for the safe storage of petrol-powered equipment and machinery. They have also been fitted with a five-camera system, including one interior and four external cameras, to improve driver safety and bolster vehicle security.

They are expected to be on the road up to six days per week and will remain in service for five years, averaging 50,000 miles annually.

As with all new Isuzu trucks, both of the 7.5-tonne chassis come with the manufacturer's three-year unlimited mileage warranty as standard – a reflection of Isuzu Truck's confidence in its product. The customer has added a four-year full Repair and Maintenance contract, with all scheduled work to be undertaken by the team at t.i.m. Commercials.

Formed in 2006, Trust Utility Management is a provider of multi-utility civil engineering, offering core services in the telecoms, water, electrical and groundwork sectors across the Midlands and Yorkshire.

For more information visit [isuzutruck.co.uk](https://isuzutruck.co.uk).

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### Notes to Editor:

## Isuzu: A Global Strength

Isuzu Truck (UK) Ltd (ITUK) is a wholly owned subsidiary of Isuzu Motors Ltd (IML) Japan, supplying Commercial Vehicles and Aftersales Support Services throughout its comprehensive Dealer Network.

Founded in 1916, Isuzu is a major global truck, commercial vehicle and diesel engine manufacturer, with customers in over 120 countries around the world relying on Isuzu trucks to carry out their day-to-day business operations.

ITUK was formed in 1996 and is a dedicated Truck Sales, Marketing & Aftersales operation supported by over 60 franchised Dealers in England, Scotland and Wales.

All Isuzu Truck products sold by ITUK are covered by a three-year unlimited mileage warranty and backed by the company's unique Customer CARE programme:

Customer Facing  
Always Listening  
Reliable & Trustworthy  
Efficient & Friendly

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