

Fraikin Limited

Fraikin House, Torwood Close,
Westwood Business Park, Coventry CV4 8HX
Tel: 02476 694494 Fax: 02476 470419
Email: talk-to-us@fraikin.co.uk
Web: www.fraikin.co.uk

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£9 MILLION FRAIKIN DEAL ENSURES THE ALIAXIS DISTRIBUTION PIPELINE FLOWS SMOOTHLY

Fraikin has delivered a fleet of 93 new commercial vehicle assets on full service contract hire to Aliaxis, the global manufacturer and distributor of plastic fluid handling systems.

The deal, valued at approximately £9m over five years, extends a relationship between the two companies which began in 1996, and which is unique for seeing Fraikin provide full-time drivers and management for the customer's fleet, on top of those services typically covered under full service contract hire.

The new fleet has been delivered to the company's UK plastic extrusions manufacturing operation based in Lenham, Kent. Expected to remain in service until at least 2021, it comprises a mix of 30 rigid trucks, split between 15 and 18 tonners, 49 demountable boxes and 14 drawbar trailers – two of which are new, and 12 of which are being comprehensively refurbished by Fraikin.

Aliaxis Fleet Manager Tom Hamlyn says: "We believe that by having the latest commercial vehicles within our fleet we can provide greater driver safety, improve fuel economy and contribute to a greener environment, while providing our customers with an outstanding service. Our full service contract hire agreement with Fraikin means the first three of those are all taken care of, so we can focus on our customers."

The vehicles will be used to distribute products for the Hunter Plastics, Marley Plumbing & Drainage and Durapipe UK brands with the fleet undertaking trunking runs from the Aliaxis manufacturing plant in Kent to depots in Bristol, Coventry,

For further press information please contact:

James Boley / Charles Cornew

Garnett Keeler Public Relations Ltd

Tel: 020 8647 4467

Email: james.boleyn@garnettkeeler.com / charles.cornew@garnettkeeler.com

Heyward and Leeds. The vehicles will also be utilised for nightly runs to Northampton where Fraikin drivers exchange loaded demountable boxes – for distribution in the north of the country – with empties that are returned to the factory.

As part of the full-service package, Fraikin is providing a dedicated team of 26 drivers, together with all servicing, maintenance and repairs for the vehicles, road fund licensing, six-weekly safety inspections, annual MOT testing, tyre management and 24/7 roadside assistance – everything the fleet needs to keep it on the road, leaving Aliaxis free to focus on its core business.

To ensure that the fleet delivers in terms of the Aliaxis Group's health and safety code, the new vehicles feature numerous enhancements to improve driver safety and load security. These include front and side platforms which are built into the demount chassis, an integrated step design and the introduction of a driver fall arrest system, along with flexible lateral and transverse load security systems.

Aliaxis is an international group of businesses dedicated to the manufacture and sales of pipe systems and the related building and sanitary products for residential and commercial construction, industrial and public utility applications.

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Notes to editor:

About Fraikin

[Fraikin Ltd](#) is part of the [Fraikin Group](#), the largest commercial vehicle fleet services company in Europe, providing expert fleet management, contract hire and rental solutions to both the private and public sector. The Fraikin Group, established in France in 1944 by Gérard Fraikin, has operations in 16 countries, with more than 2,800 employees, 7,000 clients, 180 branches and a fleet of 60,000 vehicles. Its operations span Belgium, Czech Republic, France, Germany, Hungary, Italy, Luxembourg, Morocco, Netherlands, Russia, Saudi Arabia, Slovakia, Spain, Switzerland, Poland and the UK. Since 2007 Fraikin has been owned by [CVC Capital Partners](#), one of the world's leading private equity and investment advisory firms.

For further press information please contact:

James Boley at Garnett Keeler PR on 020 8647 4467 or by email to james.boleyn@garnettkeeler.com

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