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## **OVERNIGHT SUCCESS PUTS BIBBY DISTRIBUTION IN THE FRAME FOR AUTOGLASS® AND LADDAW®**

Bibby Distribution's 24/7 service and formidable reputation for reliability has secured the company a new contract with Autoglass®, the vehicle glass repair and replacement market leader, and its wholesale division, Laddaw®.

The logistics provider will work through the night transporting products from one of Europe's largest glass distribution centres in Bardon, Leicestershire, to sites of Autoglass® and Laddaw® nationwide before 7am.

Bibby's overnight delivery service means that the vehicle glass specialist has everything it needs before the start of the working day – enabling it to focus on customer service, rather than on processing and handling deliveries. Transporting during the night also helps reduce the carbon footprint associated with the supply chain, thanks to vehicles travelling efficiently when the roads are less congested.

Bibby Distribution secured the three-year deal following a competitive tender where its track record in night time distribution showed that it could meet its customer's rigorous service standards, including a minimum 99.5 per cent on-time in full delivery rate.

John Cooper, Head of Logistics at Autoglass® and Laddaw® says: "The nature and volume of our business means we need to have full confidence our glass will be delivered safely and on time during the night to ensure we provide a great service to our customers.

"The Bibby Distribution team shares our uncompromising standards and works around the clock to ensure our technicians have everything they need for the day ahead."

Bibby Distribution has equipped all trucks on the contract with demountable Moffett forklifts, meaning that deliveries can be safely unloaded during the night at unmanned sites where materials handling equipment may not always be available. Technicians can then quickly load up vans the next morning, as the glass is already waiting for them, ready to go.

Plus, to safeguard the welfare of its overnight drivers, Bibby Distribution has introduced a new lone worker system with access to a 24-hour call centre that can provide assistance in an emergency.

Cooper adds: "Given Bibby Distribution's experience with similar businesses in the manufacturing and automotive sectors, we know we're in safe hands. Their flexibility in adapting vehicles has been a real benefit and the tailoring of their operations to the way we would like to work is showing a true collaborative approach to this new partnership."

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**Notes to editors:**

As one of the top ten logistics providers in the UK, Bibby Distribution exists to enable other companies to drive value from their supply chain activities. The company specialises in providing contract logistics, warehousing, distribution, systems integration and added value services to a wide range of customers.

Bibby Distribution operates from 90 locations across the UK, employs 2,000 people and manages 2million ft<sup>2</sup> of warehousing space.

The majority of Bibby Distribution's business is based on long-term partnerships. Its diverse capability also means it can share best practice across the various industry sectors it operates in, from Automotive to FMCG.

Bibby Distribution is part of Bibby Line Group, a diverse and forward-looking family business delivering personal, responsive and flexible customer solutions for over 200 years.

Bibby Line Group is a £1.4 billion business, operating in more than 20 countries, employing over 4,500 people in industries including retail, offshore, financial services, distribution, shipping, marine-based businesses, plant hire and woodland burials.

To find out more about Bibby Line Group, visit [www.bibbylinegroup.co.uk](http://www.bibbylinegroup.co.uk).

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[www.bibbydist.co.uk](http://www.bibbydist.co.uk)

### **About Autoglass®**

Autoglass® is the UK's leading vehicle glass repair and replacement service. For details of its glass repair and replacement service call 0800 36 36 36 or visit [www.autoglass.co.uk](http://www.autoglass.co.uk)

### **About Laddaw®**

Laddaw is the UK distribution centre based in Bardon, Leicestershire and is the largest European distribution centre in the Belron Group.

### **Further press information:**

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