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BIBBY DISTRIBUTION HELPS HOMEDICS TO RELAX AFTER CONTRACT RENEWAL AGREEMENT

Global health and electrical products manufacturer HoMedics has renewed its 10-year contract with Bibby Distribution, thanks to the 3PL's commitment to continuous service improvement, resulting in a 99.67 per cent error-free delivery rate.

Bibby Distribution has provided transport and warehouse services for HoMedics since 2007, distributing consumer products such as air purifiers, humidifiers, foot spas and massagers from a 275,000 sq. ft. site in Scunthorpe to major retailers across the UK including Amazon, Argos, HMV, John Lewis and Tesco.

As part of the contract, Bibby Distribution created a new in-house e-commerce division within HoMedics which now handles approximately 50,000 B2C orders every year with products ranging from home massagers and slimming goods to scales, audio products and electronics.

HoMedics has also benefited from continual improvement year-on-year in terms of the numbers of units processed per hour, and Bibby Distribution is exploring new technologies to further improve productivity during the pick-and-pack process.

Keith Allison, Operations Director, HoMedics Group, says: "Ever since we started working with Bibby Distribution the team has demonstrated true flexibility and has a decade-long proven track record of service delivery. The fact they are committed to continuous improvement has stimulated strong growth in our business, enabling us to establish entire new divisions and a reputation for outstanding reliability."

HoMedics' goods are imported, mainly from China and head to a distribution centre in the UK before being picked, labelled and delivered to customers by Bibby Distribution.

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Notes to editors:

As one of the top ten logistics providers in the UK, Bibby Distribution exists to enable other companies

to drive value from their supply chain activities. The company specialises in providing contract logistics, warehousing, distribution, systems integration and added value services to a wide range of customers.

Bibby Distribution operates from 90 locations across the UK, employs 2,000 people and manages 2million ft² of warehousing space.

The majority of Bibby Distribution's business is based on long-term partnerships. Its diverse capability also means it can share best practice across the various industry sectors it operates in, from Automotive to FMCG.

Bibby Distribution is part of Bibby Line Group, a diverse and forward-looking family business delivering personal, responsive and flexible customer solutions for over 200 years.

Bibby Line Group is a £1.4 billion business, operating in more than 20 countries, employing over 4,500 people in industries including retail, offshore, financial services, distribution, shipping, marine based businesses, plant hire and woodland burials.

To find out more about Bibby Line Group, visit www.bibbylinegroup.co.uk.

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www.bibbydist.co.uk

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