

29 June 2026

Asset Alliance Group delivers first-time for W&H Leslie (Aberdeen)

General haulier W&H Leslie (Aberdeen) has added a high-spec DAF XG+ 530 to its fleet in its first hire-purchase deal with Asset Alliance Group.

Based in Kintore, west of Aberdeen, the haulier's trucks serve as a home away from home for its drivers as they undertake tramping work, and DAF's largest model, with its generous living space and creature comforts, has become a mainstay of the fleet.

Director Carole Mann says: "It's our first deal with Asset Alliance Group and we're very pleased with the truck. They sorted out the smart livery for us and were attentive throughout. We used them for finance too, which went very smoothly – all we really had to do was arrange for one of our drivers to collect it."

The truck replaces an older asset and comes with the peace of mind of a full manufacturer's repair and maintenance (R&M) contract. Carole Mann ensures all new vehicles have R&M in place to mitigate the risk of a truck developing a significant and costly fault far from base.

"For us we have a simple monthly payment to make, and we don't have to worry about recovery if a truck's stranded south of the border. The dealer will cover that and get it back on the road, which leaves us to concentrate on the job at hand – ensuring customers' goods get delivered," she adds

Moving 'anything and everything' the latest DAF will cover the breadth of the UK. It features full air suspension, alloy wheels, airhorns and a lightbar. Inside there is a premium sound system, electric relax bed, microwave, fridge and full leather interior. The truck will eventually be moved onto local work, supported by the mechanics in W&H Leslie's workshop before eventual sale or trade-in.

The deal was facilitated by Asset Alliance Group Sales Manager John Scott.

In 2005, Alistair Henderson, alongside fellow directors Carole Mann and James Moir, acquired the assets of W & H Leslie Ltd and established W&H Leslie (Aberdeen). Today, the business operates a fleet of 30 vehicles, including rigid trucks, rigid HIAB vehicle, and articulated units. The company runs a mixed fleet of curtain-sided, flatbed, and chipliner trailers, and currently employs 35 people.

ENDS

Note to editors:

Asset Alliance Group has redefined the way companies acquire transport and logistics vehicles and occupies a unique position in the market, as it uses its own funds and significant buying power to supply multi-brand truck, trailer, bus and coach vehicles on any combination of contract hire, operating lease, finance lease, hire purchase or rental. This flexibility, combined with a transparent and consultative approach, helps customers drive maximum efficiency from their fleets.

Asset Alliance Group also stands out for maintaining full control of residual risk through its retail arm, which protects customers from overly strict return conditions commonplace in the industry.

The Group operates across five UK sites and is headquartered in Wolverhampton.

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AAG/040/26