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Asset Alliance Group ensures new fleet upgrades arrive fast for facilities management specialists

Richard Irvin FM Limited, a leading technical facilities management services business based in Scotland, has rapidly upgraded part of its fleet to fuel efficient vans with a contract hire deal for 91 light commercial vehicles from Asset Alliance Group.

The business approached the commercial vehicle specialist on word-of-mouth recommendation and awarded them the deal based on speed of supply and the quality of Asset Alliance Group's full-service offer.

The vehicles – a mix of Volkswagen Crafter Panel vans and Vauxhall Vivaros – will be used by the Richard Irvin FM team to serve commercial property and housing customers with planned and reactive maintenance, comprehensive plant and system replacement and upgrades, as well as carry out full project management services.

Richard Irvin FM's Finance and Support Services Director, Mark Ritchie, says: "Asset Alliance Group came highly recommended to us and after several discussions with previous suppliers, they were the clear stand out. Since the moment we made contact, we've been really pleased with how flexible and helpful the whole team have been."

He adds: "They were able to replace our whole fleet on a short timescale whilst navigating the pandemic and they worked safely with us throughout the whole process. We wanted a partner who could offer us the best possible service with national coverage which is what we have got with Asset Alliance Group. They have provided us with the exact models we wanted and worked closely with us to create a tailor-made plan for the management of our fleet.

“As we continue to grow and expand our business, it is important that our workforce is equipped to work safely and efficiently. These new fuel-efficient vans, have also provided us with a great opportunity to share our refreshed brand into the communities that we serve.”

Asset Alliance Group’s full fleet management package means all costs including tyre replacement, full servicing, maintenance and repair, safety inspections and breakdown cover will be supported.

The Richard Irvin FM team will also have access to an online portal which collates compliance records, maintenance schedules and servicing information in one easy to access dashboard.

At the end of the contract, Richard Irvin FM will simply return the vehicles to Asset Alliance Group, avoiding any of the stresses associated with used vehicle disposal.

Richard Irvin FM serves public and private sector clients across Scotland and England. With a strong focus on excellent customer care and compliance, Richard Irvin FM provides a broad scope of services for commercial property and housing.

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Note to editors:

Asset Alliance Group has redefined the way companies acquire commercial vehicles and occupies a unique position in the market, as it uses its own funds and significant buying power to supply multi-brand truck, trailer, bus and coach vehicles on any combination of contract hire, operating lease, finance lease or hire purchase. This flexibility, combined with a transparent and consultative approach, helps customers drive maximum efficiency from their fleets.

Asset Alliance Group also stands out for maintaining full control of residual risk through its retail arm, which protects customers from overly strict return conditions commonplace in the industry.

The Group operates across five UK sites and is headquartered in Wolverhampton.

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